



Managed Service Contracts (MSC)

Step 1

Client decides on project need, Employer's Requirements are established and specification drawings provided.

Step 2

Cfes develop cost plan based on stage 1.

Step 3

We propose a 10-15 yr repayment plan and hard & soft FM schedule.

Step 4

We agree programme requirements and site specifics.

Step 5

We develop & agree hard & soft FM maintenance services.

Step 6

Our VAT experts discuss and assist your financial team.

Step 7

We issue proposed MSC contracts.

Step 8

We finalise Design & Build as per programme. We handover to you on agreed dates.

Step 9

You operate the unit & pay for it as per contract.

Step 10

We maintain agreed elements of hard & soft FM during the term.

Financial

We provide your construction & engineering project requirements, whether they be new build – modular - or fit out, under a fully or partially managed service contract;

- > We will design & build this for you.
- > You pay for it on an operating lease hire basis for an agreed amount of time.

How does it work?

- > We take your project requirements from Employer's requirements, specification & drawings (if needed we design & schedule it for you).
- > We develop a 10-15 year managed service option with you.
- > We finance the build, all management, equipment & engineering plant requirements.
- > We propose a repayment plan over 10-15 years.
- > We provide full or partial, hard & soft FM services.

MSC's are suitable for;

- > Min Value 500k.
- > Plant Replacement Contracts.
- > Sterile Services.
- > Operating Theatres.
- > Imaging departments.
- > Wards.

Benefits

- > Faster procurement.
- > VAT benefits (Full or Partial our advisors on hand to assist).
- > No upfront capital costs.
- > Reduction in public dividend charge.
- > Improved warranties.
- > 29 years construction and health contract experience.
- > Hard & soft FM support, what you need to assist your resource.
- > Account manager & regular meetings.
- > Clear transparent SLA.
- > Accredited.
- > Guarantees.
- > Energy efficiencies.
- > We pass through utility costs directly so you reap energy efficiency benefits.

Do you have a project or require assistance in funding one?

Call us now on 0207 959 2242

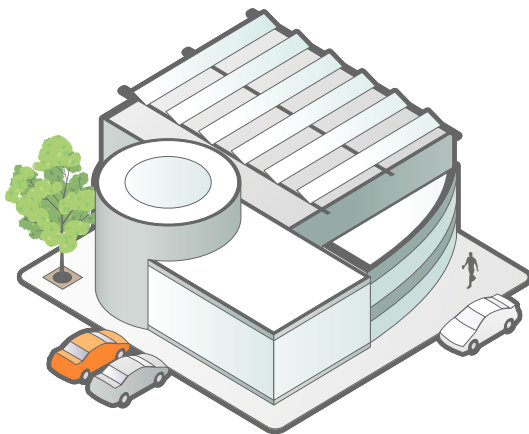
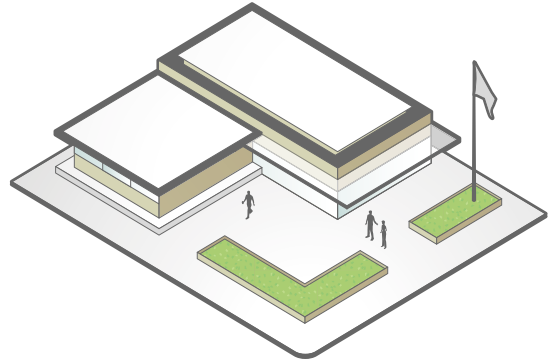
Example Project 1

Capital Cost £1,300,000

Or MSC Monthly Charge £13,854.41 x 180 months

Hard & Soft FM

Costs depends on scope required to be agreed and additional to the above.



Example Project 2

Capital Cost £2,474,000

Or MSC Monthly Charge £26,369.33 x 180 months

Soft FM £2,645.42 x 180 months
(per annum capital equivalent £31,745)

Hard FM £13,423.16 x 180 months
*(per annum capital equivalent £161,077.92)
(performance, lifecycle and maintenance).*

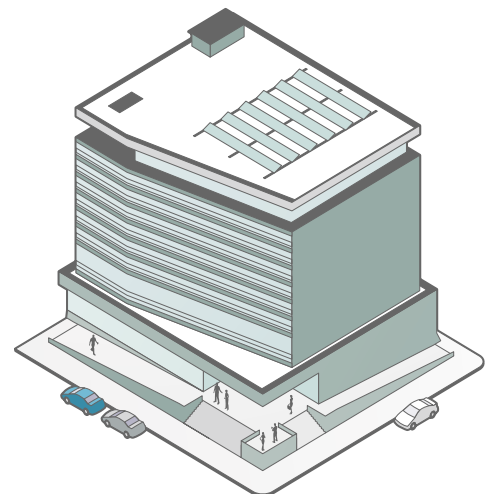
Example Project 3

Capital Cost £4,785,000

Or MSC Monthly Charge £50,994.90 x 180 months

Hard & Soft FM

Costs depends on scope required to be agreed and additional to the above.



*all based on **managed services contracts** over a 15 year term

*prices index linked

Want to know if a **MSC** is right for your project?
Call us now on **0207 959 2242**