



SUPPORTING OPERATIONAL EXCELLENCE AT THE HEART OF HEALTHCARE



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BETTER HEALTHCARE BEGINS WITH THE ESSENTIALS

...It starts with the right buildings, equipment, and environment to support clinicians, healthcare practitioners and their patients. When these are functioning at their best and are fit for purpose every day, around the clock, carers can care and patients can feel safe.

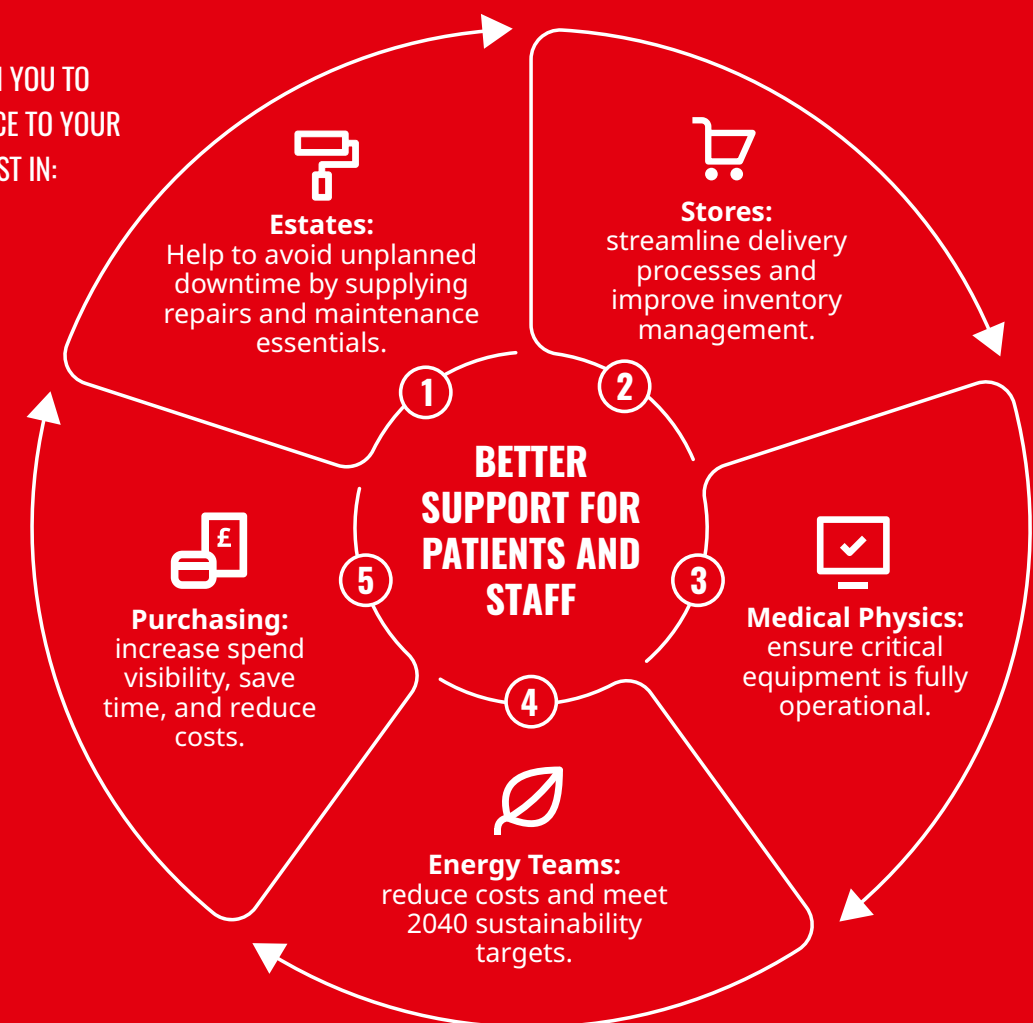
We recognise that delivering an optimum healthcare environment isn't easy. Just like your patient populations, buildings are getting older too - and not everything works the way it should.

More and more maintenance is needed to ensure service continuity. The list of parts required to keep going grows longer by the day. And procuring and managing them all can add unnecessary pressure to an already busy working environment.

While dealing with the challenges of legacy, we must also look to the future. Ambitious NHS sustainability targets recognise that the health of the planet underpins the health of its people, but they add complexity for the teams aiming to keep costs low and performance high.

At RS, we believe we have the right solutions to relieve the pressures on healthcare operations teams.

WE'LL WORK WITH YOU TO
MAKE A DIFFERENCE TO YOUR
HOSPITAL OR TRUST IN:



POWERFUL SOLUTIONS FOR OPERATIONAL EXCELLENCE

We're not just here for emergencies. At RS we're bringing our expertise to the table solving some of the biggest day-to-day challenges in healthcare operations.

Our range of tailored NHS solutions gives you the insight you need to cut costs and downtime while supporting compliance and sustainability goals.

SYMPTOMS	TREATMENT:
Lengthy procurement processes	RS PurchasingManager™ We'll help you save time, control costs, and get the right products delivered on time, every time.
Asset management and maintenance challenges.	RS Condition Monitoring Solutions Get proactive with predictive programmes that protect and extend the life of critical assets and maximise uptime.
Complex stores and inventory management	Inventory solutions - ScanStock and VendStock Simplify them with smart systems that deliver real-time insight into stock levels and automated ordering that saves time and reduces errors.
High sustainability targets	RS Energy Management Solutions Spot energy-saving opportunities with air leak and heat loss surveys. Monitor equipment efficiency to cut excess energy use.



Every patient is different. The same is true for your hospital sites. Our flexible, tailored solutions integrate with your existing processes to power positive change, fast.

Our team has more than 200 years of collective experience supporting complex organisations to become more efficient, agile and responsive. We draw on our established relationships with more than 2,500 suppliers

and our extensive logistics network to provide reliable, rapid delivery of the critical components you need.

We're committed to finding the right mix of services to solve your most pressing problems, transform your operational programmes, and put you in the strongest position to meet the challenges of the future.

STREAMLINE PROCUREMENT: CUT COSTS AND SAVE TIME WITH RS PURCHASINGMANAGER™



THE COSTS ASSOCIATED WITH INEFFICIENT INDIRECT PROCUREMENT CAN AMOUNT TO TWICE THE ACTUAL SPEND

Procurement is the backbone of effective NHS operations. When procurement isn't working, supplies are unreliable, essential maintenance is delayed, and costs mount - along with potential impacts on patient care.

But procurement is a complex challenge. Thousands of products must be specified, authorised, and ordered every day from a vast and diverse supply chain - all at the best price.

This takes a lot of admin time, and, in a high-pressure environment, time is both money and risk. In fact, the costs associated with inefficient indirect procurement can amount to twice the actual spend.

RS PurchasingManager™ puts you in control with centralised, streamlined processes that offer total visibility and transparency over pricing, delivery, and expenditure.

- Call off orders against blanket POs and implement efficient approval processes.
- Get instant live pricing for our complete catalogue of over 800,000 quality-assured products.
- Eliminate shadow purchasing to ensure product quality and compliance standards are maintained.
- Accelerate the order and delivery process to reduce maintenance backlogs and ensure consistency of service.
- Reduce the time spent on low-value activities and free your engineers to focus on the tasks that matter.
- Ensure compliance with detailed reporting that delivers full spend visibility and supports audit requirements.



REAL-WORLD RESULTS WITH RS PURCHASINGMANAGER™

King's College Hospital wanted full visibility and control over maintenance, repairs, and operation (MRO) procurement.

CHALLENGES

- Multiple, distributed buyers and ad hoc purchasing
- Engineers spending excessive time chasing the best prices and delivery options on low-value items
- New purchase orders required for every purchase
- Lack of central stock control and visibility
- Limited audit capabilities

SOLUTION:

RS developed a strategy to centralise and rationalise all MRO purchase processes, including streamlined internal admin such as call-off purchase orders, robust supplier contracts and compliance.

RESULTS:

- PROCESSING TIME REDUCED BY 40% PER ORDER
- PROCESSING COSTS REDUCED BY 41% PER ORDER
- ENGINEERS CAN FOCUS ENERGY ON MAINTENANCE, NOT PROCUREMENT
- IMPROVED PRICE-NEGOTIATION POSITION
- HIGH DEGREE OF EXPENDITURE VISIBILITY



PREVENTION IS BETTER THAN CURE: BE PROACTIVE WITH RS MAINTENANCE SOLUTIONS

A round-the-clock health service must have reliable equipment, sound buildings, and a consistent, climate controlled environment. Public spending must achieve this with maximum efficiency at the lowest cost. That means getting full value from assets throughout their lifetime.

RS Maintenance Solutions powers a proactive approach to asset management that also helps you achieve sustainability goals by:

- Improving maintenance planning: move from reactive to predictive with condition monitoring to assess the health of on-site assets.
- Reducing downtime: minimise the risk of failure through proactive asset management and predictive maintenance to prevent outages.
- Extending asset lifetime: our longstanding relationships with key OEMs unlock a wealth of knowledge and best practices that help you get high performance from equipment.
- Spotting sustainability opportunities: air leak and heat loss surveys help you prioritise energy reduction programmes, while monitoring equipment for efficiency helps optimise energy use.

RS MAINTENANCE SOLUTIONS PUT YOU IN CONTROL OF ASSET HEALTH AND LONGEVITY, SO THE CLINICIANS AND CARERS YOU SUPPORT CAN FOCUS ON PROVIDING THE BEST POSSIBLE PATIENT CARE.





STAY AHEAD OF STORE MANAGEMENT: SIMPLIFY STORES WITH RS SCANSTOCK®

Thousands of items flowing in and out every day can be difficult to manage for even the most experienced stores manager. A component may be tiny, but can cause major disruptions to the daily operations within a hospital if it is not available when needed.

Visibility of stock levels and consumption rates is central to ensuring the smooth functioning of everything from hygiene programmes to heating systems. But, with hundreds of suppliers and thousands of items to handle, it is easy to over- or under-order products. This

causes space constraints, costs, and delays if items are not available when needed. Add to that the time needed to take deliveries, unpack and store them, and the burden on estates teams becomes untenable.

RS Scanstock® powers automation, consolidation, and efficiency to make sure everyone can get what they need, whenever they need it by:

- Minimising downtime: automatic weekly replenishment of fast-moving items ensures stock is always at hand.
- Eliminating delivery and unpacking burden: our team handles stock logistics and replenishment.
- Increasing administration efficiency: eliminate the need to raise POs daily by switching to a call-off system that reduces paperwork and management time.
- Stock monitoring: achieve full visibility over stock levels and consumption rates.

YOU CAN ALSO TICK OFF SUSTAINABILITY TARGETS. RS SCANSTOCK HELPS TO CONSOLIDATE DELIVERIES, MINIMISE MILEAGE AND LIMIT ON-SITE TRAFFIC TO REDUCE VEHICLE EMISSIONS AND FUEL CONSUMPTION.



HEALTHY PLANET, HEALTHY PEOPLE: SUSTAINABILITY AS A PILLAR OF BETTER HEALTHCARE

Planet health and population health are symbiotic. The cost of energy is rising in every sense and the urgency to improve efficiency, cut waste and reduce consumption has never been greater.

We share your ambitions to meet critical 2040 NHS sustainability targets. That's why all our procurement, stock management, and maintenance solutions are designed to optimise efficiency and cut consumption. We help you to:

- Lower delivery mileage
- Reduce maintenance visit mileage
- Cut packaging waste
- Control carbon emissions
- Limit energy losses
- Improve energy efficiency
- Extend equipment life
- Minimise end-of-life environmental impacts

We also offer a comprehensive range of environmental protection products including LED lighting, energy/heat monitors, energy-efficient pumps and motors, and thermal imaging cameras.

We deliver the right mix of solutions, services, and expertise so you can be confident that you are on the right path to sustainable operational excellence.

And we're working on our own performance, too. Since 2020, RS has achieved a 50% reduction in direct carbon emissions.

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THE RS ROUTE TO NET ZERO



**WE KNOW WHICH WAY TO
GUIDE YOU BECAUSE WE'RE
ALREADY PAVING THE WAY**

Since our baseline year of 2019/20, we've already achieved a 50% reduction in our Scope 1 & 2 carbon emissions.

We submitted our science-based targets covering Scope 1, 2 and 3 emissions to SBTi for verification in May 2022.

We are supporting our customers and suppliers to help them on their journey to net zero by 2050.





THE VALUE ALTERNATIVE AT THE RIGHT PRICE

Our own-brand products and solutions – offering choice and available at the right price to simplify procurement, deliver unrivalled value and efficiency.



All products tested for optimum performance and come with a 3-year warranty



Over 80,000 products available within 24/48 hours. A low return rate of less than 0.002%



Quality and choice; sustainable product solutions with competitive pricing against branded alternatives



Any questions?

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